



TCI Month End Sales Results for October 2017

Models	MTD			YTD		
	2017	2016	% Change	2017	2016	% Change
TOYOTA						
YARIS	731	656	11.4%	6074	6824	-11.0%
PRIUS C	143	247	-42.1%	1997	2544	-21.5%
PRIUS	377	91	314.3%	3155	2209	42.8%
PRIUS V	159	177	-10.2%	1885	1811	4.1%
COROLLA	3603	3907	-7.8%	45481	40175	13.2%
86	65	40	62.5%	801	76	953.9%
CAMRY	1517	882	72.0%	12132	14022	-13.5%
AVALON	30	47	-36.2%	387	533	-27.4%
IQ	0	0		0	2	-100.0%
XB	0	0		0	47	-100.0%
TC	0	29	-100.0%	65	834	-92.2%
FR-S	0	29	-100.0%	69	912	-92.4%
IM	0	12	-100.0%	1	2547	-100.0%
CAR TOTAL	6625	6117	8.3%	72047	72536	-0.7%
TACOMA	1072	1047	2.4%	10538	10729	-1.8%
TUNDRA	823	918	-10.3%	7892	9235	-14.5%
C-HR	527	0		3412	0	
RAV4	4644	4187	10.9%	44539	42463	4.9%
VENZA	35	558	-93.7%	1658	5082	-67.4%
HIGHLANDER	1266	1081	17.1%	13066	10788	21.1%
4RUNNER	693	635	9.1%	6557	5663	15.8%
SEQUOIA	70	50	40.0%	590	602	-2.0%
SIENNA	1303	1047	24.5%	13225	11518	14.8%
LANDCRUISER	1	8	-87.5%	146	107	36.4%
TRUCK TOTAL	10434	9531	9.5%	101623	96187	5.7%
TOYOTA TOTAL	17059	15648	9.0%	173670	168723	2.9%
LEXUS						
CT	11	90	-87.8%	361	488	-26.0%
IS	323	323	0.0%	2826	2660	6.2%
RC	56	48	16.7%	466	469	-0.6%
ES	153	183	-16.4%	1605	1772	-9.4%
GS	33	40	-17.5%	277	355	-22.0%
LC	31	0		146	0	
LS	1	9	-88.9%	39	76	-48.7%
CAR TOTAL	608	693	-12.3%	5720	5820	-1.7%
NX	814	736	10.6%	6380	5220	22.2%
RX	1069	853	25.3%	7977	6798	17.3%
GX	49	53	-7.5%	434	445	-2.5%
LX	72	83	-13.3%	788	606	30.0%
TRUCK TOTAL	2004	1725	16.2%	15579	13069	19.2%
LEXUS TOTAL	2612	2418	8.0%	21299	18889	12.8%
TCI TOTAL	19671	18066	8.9%	194969	187612	3.9%
TCI Car Total	7233	6810	6.2%	77767	78356	-0.8%
TCI Truck Total	12438	11256	10.5%	117202	109256	7.3%