



TCI Month End Sales Results for February 2017

Models	MTD			YTD		
	2017	2016	% Change	2017	2016	% Change
TOYOTA						
YARIS	248	527	-52.9%	495	925	-46.5%
PRIUS C	85	267	-68.2%	166	382	-56.5%
PRIUS	120	36	233.3%	251	82	206.1%
PRIUS V	112	119	-5.9%	200	243	-17.7%
COROLLA	3469	2543	36.4%	5996	4717	27.1%
86	29	0		53	0	
CAMRY	763	1295	-41.1%	1468	2095	-29.9%
AVALON	30	22	36.4%	50	63	-20.6%
IQ	0	0		0	2	-100.0%
XD	0	0		0	0	
XB	0	10	-100.0%	0	34	-100.0%
TC	14	45	-68.9%	28	89	-68.5%
FR-S	7	50	-86.0%	19	86	-77.9%
IM	0	203	-100.0%	1	353	-99.7%
CAR TOTAL	4877	5117	-4.7%	8727	9071	-3.8%
TACOMA	767	870	-11.8%	1586	1809	-12.3%
TUNDRA	449	908	-50.6%	1040	1690	-38.5%
RAV4	3014	3136	-3.9%	5707	5619	1.6%
VENZA	274	514	-46.7%	522	826	-36.8%
HIGHLANDER	977	948	3.1%	2051	1754	16.9%
4RUNNER	548	440	24.5%	1067	905	17.9%
SEQUOIA	54	68	-20.6%	119	116	2.6%
SIENNA	1004	1128	-11.0%	1979	2110	-6.2%
LANDCRUISER	21	0		50	0	
TRUCK TOTAL	7108	8012	-11.3%	14121	14829	-4.8%
TOYOTA TOTAL	11985	13129	-8.7%	22848	23900	-4.4%
LEXUS						
CT	19	35	-45.7%	45	58	-22.4%
IS	149	155	-3.9%	289	286	1.0%
RC	21	10	110.0%	34	42	-19.0%
ES	91	91	0.0%	178	232	-23.3%
GS	17	34	-50.0%	32	64	-50.0%
LS	7	8	-12.5%	13	25	-48.0%
CAR TOTAL	304	333	-8.7%	591	707	-16.4%
NX	400	344	16.3%	756	650	16.3%
RX	570	397	43.6%	1124	921	22.0%
GX	34	42	-19.0%	71	82	-13.4%
LX	112	39	187.2%	191	69	176.8%
TRUCK TOTAL	1116	822	35.8%	2142	1722	24.4%
LEXUS TOTAL	1420	1155	22.9%	2733	2429	12.5%
TCI TOTAL	13405	14284	-6.2%	25581	26329	-2.8%
TCI Car Total	5181	5450	-4.9%	9318	9778	-4.7%
TCI Truck Total	8224	8834	-6.9%	16263	16551	-1.7%