



## TCI Month End Sales Results for March 2017

Models	MTD			YTD		
	2017	2016	% Change	2017	2016	% Change
<b>TOYOTA</b>						
YARIS	568	748	-24.1%	1063	1673	-36.5%
PRIUS C	109	126	-13.5%	275	508	-45.9%
PRIUS	228	274	-16.8%	479	356	34.6%
PRIUS V	159	170	-6.5%	359	413	-13.1%
COROLLA	4778	3634	31.5%	10774	8351	29.0%
86	58	0		111	0	
CAMRY	1377	1813	-24.0%	2845	3908	-27.2%
AVALON	48	43	11.6%	98	106	-7.5%
IQ	0	0		0	2	-100.0%
XD	0	0		0	0	
XB	0	13	-100.0%	0	47	-100.0%
TC	12	103	-88.3%	40	192	-79.2%
FR-S	12	149	-91.9%	31	235	-86.8%
IM	0	626	-100.0%	1	979	-99.9%
<b>CAR TOTAL</b>	<b>7349</b>	<b>7699</b>	<b>-4.5%</b>	<b>16076</b>	<b>16770</b>	<b>-4.1%</b>
TACOMA	1110	1093	1.6%	2696	2902	-7.1%
TUNDRA	808	892	-9.4%	1848	2582	-28.4%
RAV4	4272	3970	7.6%	9979	9589	4.1%
VENZA	283	581	-51.3%	805	1407	-42.8%
HIGHLANDER	1319	1210	9.0%	3370	2964	13.7%
4RUNNER	696	600	16.0%	1763	1505	17.1%
SEQUOIA	92	78	17.9%	211	194	8.8%
SIENNA	1345	1141	17.9%	3324	3251	2.2%
LANDCRUISER	8	0		58	0	
<b>TRUCK TOTAL</b>	<b>9933</b>	<b>9565</b>	<b>3.8%</b>	<b>24054</b>	<b>24394</b>	<b>-1.4%</b>
<b>TOYOTA TOTAL</b>	<b>17282</b>	<b>17264</b>	<b>0.1%</b>	<b>40130</b>	<b>41164</b>	<b>-2.5%</b>
<b>LEXUS</b>						
CT	55	50	10.0%	100	108	-7.4%
IS	290	299	-3.0%	579	585	-1.0%
RC	42	40	5.0%	76	82	-7.3%
ES	150	130	15.4%	328	362	-9.4%
GS	39	35	11.4%	71	99	-28.3%
LS	5	6	-16.7%	18	31	-41.9%
<b>CAR TOTAL</b>	<b>581</b>	<b>560</b>	<b>3.8%</b>	<b>1172</b>	<b>1267</b>	<b>-7.5%</b>
NX	611	520	17.5%	1367	1170	16.8%
RX	746	662	12.7%	1870	1583	18.1%
GX	63	40	57.5%	134	122	9.8%
LX	123	52	136.5%	314	121	159.5%
<b>TRUCK TOTAL</b>	<b>1543</b>	<b>1274</b>	<b>21.1%</b>	<b>3685</b>	<b>2996</b>	<b>23.0%</b>
<b>LEXUS TOTAL</b>	<b>2124</b>	<b>1834</b>	<b>15.8%</b>	<b>4857</b>	<b>4263</b>	<b>13.9%</b>
<b>TCI TOTAL</b>	<b>19406</b>	<b>19098</b>	<b>1.6%</b>	<b>44987</b>	<b>45427</b>	<b>-1.0%</b>
TCI Car Total	7930	8259	-4.0%	17248	18037	-4.4%
TCI Truck Total	11476	10839	5.9%	27739	27390	1.3%