



TCI Month End Sales Results for October 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
TOYOTA						
YARIS	656	921	-28.8%	6824	7120	-4.2%
PRIUS C	247	270	-8.5%	2544	2826	-10.0%
PRIUS	91	122	-25.4%	2209	1400	57.8%
PRIUS V	177	213	-16.9%	1811	2135	-15.2%
COROLLA	3907	3236	20.7%	40175	42208	-4.8%
MATRIX	0	0		0	295	-100.0%
86	40	0		76	0	
CAMRY	882	1489	-40.8%	14022	15179	-7.6%
AVALON	47	68	-30.9%	533	696	-23.4%
IQ	0	25	-100.0%	2	235	-99.1%
XD	0	0	#DIV/0!	0	27	-100.0%
XB	0	62	-100.0%	47	883	-94.7%
TC	29	91	-68.1%	834	1002	-16.8%
FR-S	29	88	-67.0%	912	1209	-24.6%
IM	12	275	-95.6%	2547	529	381.5%
CAR TOTAL	6117	6860	-10.8%	72536	75744	-4.2%
TACOMA	1047	1725	-39.3%	10729	9592	11.9%
TUNDRA	918	997	-7.9%	9235	9137	1.1%
RAV4	4187	4355	-3.9%	42463	35575	19.4%
VENZA	558	452	23.5%	5082	5394	-5.8%
FJ CRUISER	0	0		0	8	-100.0%
HIGHLANDER	1081	946	14.3%	10788	8646	24.8%
4RUNNER	635	576	10.2%	5663	4747	19.3%
SEQUOIA	50	63	-20.6%	602	529	13.8%
SIENNA	1047	908	15.3%	11518	12055	-4.5%
LANDCRUISER	8	9	-11.1%	107	151	-29.1%
TRUCK TOTAL	9531	10031	-5.0%	96187	85834	12.1%
TOYOTA TOTAL	15648	16891	-7.4%	168723	161578	4.4%
LEXUS						
CT	90	72	25.0%	488	718	-32.0%
IS	323	355	-9.0%	2660	2972	-10.5%
RC	48	45	6.7%	469	739	-36.5%
ES	183	216	-15.3%	1772	1993	-11.1%
GS	40	33	21.2%	355	352	0.9%
LS	9	7	28.6%	76	102	-25.5%
CAR TOTAL	693	728	-4.8%	5820	6876	-15.4%
NX	736	840	-12.4%	5220	5224	-0.1%
RX	853	654	30.4%	6798	5681	19.7%
GX	53	57	-7.0%	445	554	-19.7%
LX	83	4	1975.0%	606	210	188.6%
TRUCK TOTAL	1725	1555	10.9%	13069	11669	12.0%
LEXUS TOTAL	2418	2283	5.9%	18889	18545	1.9%
TCI TOTAL	18066	19174	-5.8%	187612	180123	4.2%
TCI Car Total	6810	7588	-10.3%	78356	82620	-5.2%
TCI Truck Total	11256	11586	-2.8%	109256	97503	12.1%